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Pinpoint Adds Sales Position ***Heinzle Named Business Development Manager*** *For Immediate Release*

Cambridge, Nebraska, August 19, 2008 -Today, Pinpoint announced that Shannan Heinzle has been retained as the new Business Development Manager for the Network Solutions division of Pinpoint. Working from Pinpoint's Lincoln office, Heinzle will be responsible for marketing data center, dark fiber and other voice and data services in the Pinpoint portfolio throughout Colorado, Nebraska, Iowa and Illinois.

Heinzle has more than 12 years of experience marketing voice and data services including positions with AT&T and Quest Communications in Omaha, and SBC in Kansas City and Dallas. Applying knowledge of HIPAA as well as financial compliance and regulation, her areas of focus include clients in the healthcare and banking industries.

Heinzle is a Lincoln native who enjoys scuba diving, gardening and spending time outdoors with her husband Chris and son Connor.

Pinpoint Network Solutions Vice President of Marketing, Linn Gowen said, "Shannan's background and experience will be an asset to Pinpoint Network Solutions. We are glad to have Shannan on our team."

Heinzle earned a Bachelor of Science degree in International Business at Champlain College, Burlington, Vermont. Heinzle holds several Cisco certifications and has an extensive knowledge of broadband technologies including, MPLS, ATM, Frame Relay, SONET, Optical Ethernet in addition to CPE and Cisco hardware solutions.

Of Pinpoint Network Solutions, Heinzle said, “I am very excited to become part of the Pinpoint Team. This is a tremendous opportunity for me to work with such a talented group of people who are dedicated to delivering premium business solutions and outstanding customer care.”

About Pinpoint Network Solutions: *PPNS is a Nebraska based company located in the Scott Technology Center in Omaha, Nebraska. It provides the entire array of communication services with a private, non-compromised network for the Omaha area, in addition to a regional network from Denver to Chicago and Chicago to New Orleans. The company has facilities in Denver, Omaha, Des Moines, Quad Cities, and Chicago. Services provided by Pinpoint include transport, Voice over Internet Protocol, data center services and Internet. Pinpoint's IP Connect is a unique solution that allows businesses access to a dedicated, secure connection on their exclusive IP Network and provides access to all services, including transport, VoIP, data center, internet, and other mission critical applications.*

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Photos, interviews and actualities are available upon request.